

CAREER TIPS

5 Quick Tips for Attorneys Who Want to Make a Change

- 1. Don't just take something to get out.** An attorney often becomes less marketable once having made the jump from a large law firm, so those who are unhappy where they land face an uphill road.
- 2. Don't procrastinate.** A traditional rule of thumb is that an attorney's professional options become much more limited five years out of school.
- 3. Figure out how to network.** Some positions are never posted, and an introduction by your neighbor's cousin can prove to be the key to be in the loop for a desirable opportunity.
- 4. Verify your assumptions.** A lot of generalizations are made about various job markets. Don't close off a potential path or settle for something before finding out whether your underlying assumptions are accurate.
- 5. Revise your resume.** Many attorneys submit their existing resume for any job that interests them and are surprised when they are not selected for an interview. Put yourself in the employer's shoes (or find someone who can) and make your case.

These tips are provided by Lateral Link's career counseling partner, **Neville Career Consulting**, <http://www.nevillecareerconsulting.com>.

RECENT PLACEMENTS

- **Jennifer Miletic**, a 2005 Columbia Law School alum, recently joined the New York office of Chadbourne & Parke.

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PREMIER JOBS

- A leader in wind power production seeks a **Senior Corporate Attorney**. Located in Boston, MA. [Position #9409](#).
- A global investment firm seeks an **Investor Relations Specialist**. Located in New York, NY. [Position #9410](#).
- A Fortune 500 insurance company seeks an **Attorney Consultant**. Located in Orange County, CA. [Position #9656](#).
- A top international law firm is seeking a mid-level to senior **Appellate Litigation Attorney**. Located in Washington, DC. [Position #9296](#).

MEET OUR TEAM

Lateral Link welcomes **Andy Brown** as a Director in our Philadelphia office, where he will consult attorneys on opportunities in Philadelphia, Wilmington, and the surrounding areas.



Andy previously worked for Reed Smith as a Labor and Employment associate, as well as at Dilworth Paxson in the same capacity. Andy has also written articles and presented on the Fair Labor Standards Act for many groups, including the Wilmington Chamber of Commerce and the Pennsylvania Bar Institute.

• **Enrique Monagas**, a 2005 UC-Berkeley Law School alum, recently joined the San Francisco office of Gibson Dunn.

• **Chris Panaro**, a 2006 Duke Law School alum, recently joined the New York office of King & Spalding.

• **Ari Waldman**, a 2005 Harvard Law School alum, recently joined the New York office of Winston & Strawn.

BR LEGAL CASE STUDY

Case Study: Instinctiv

Instinctiv, a next generation "prediction software" company, develops applications for the iPod/iPhone to enhance the user experience. Its latest application, Instinctive Shuffle, analyzes user behavior to anticipate what the user wants to hear at a given time.

The company was formed by Lateral Link's partner, Cornell's BR Legal. A Cornell law student worked with lawyers at Harter Secrest & Emery to draft the entity formation documents, equity agreements and a stock option plan.

Similar opportunities to counsel start-up companies are available to Lateral Link Members through our partnership with BR Legal. [Click here](#) to read more about the program and to sign-up to participate.

Raised in Rockville, Maryland, Andy graduated from Cornell University in 2000 with a B.S. in Industrial and Labor Relations, with a concentration in Organizational Behavior. Andy also holds a J.D. from Columbia University and moved to Philadelphia following his graduation from Columbia in 2003.

Most of Andy's free time is taken up by his 7 month old son, Alex, and his 3 year old Havanese, Mojo. When not entertaining them, he can often be found at Citizen's Bank Park cheering on the Phillies, or running or biking along Kelly Drive.

[Read about the rest of the Lateral Link Team](#)

Lateral Link is hiring in Washington, DC and Texas. If you are interested in joining the Lateral Link team, please [contact us](#) to learn more!

